

News Release



FOR IMMEDIATE RELEASE:

Home sales and listings down amid COVID-19, new tools and practices emerge to help buyers and sellers adapt

VANCOUVER, BC – May 4, 2020 – While Metro Vancouver* home sale and listing activity remains limited by the COVID-19 situation, REALTORS® across the region are fast adopting new tools and practices to help advise and serve their clients in a responsible way.

The Real Estate Board of Greater Vancouver (REBGV) reports that residential home sales in the region totalled 1,109 in April 2020, a 39.4 per cent decrease from the 1,829 sales recorded in April 2019, and a 56.1 per cent decrease from the 2,524 homes sold in March 2020.

Last month's sales were 62.7 per cent below the 10-year April sales average and was the lowest total for the month since 1982.

“Predictably, the number of home sales and listings declined in April given the physical distancing measures in place,” Colette Gerber, REBGV's president-elect said. “People are, however, adapting. They're working with their Realtors to get information, advice and to explore their options so that they're best positioned in the market during and after this pandemic.”

Realtors have been named an essential service by the provincial government to help the home buying and selling community meet their housing needs during the pandemic.

“We're seeing more innovation in today's market, with Realtors using different technology to showcase homes virtually, assess neighbourhood amenities with their clients and handle paperwork electronically,” Gerber said.

There were 2,313 detached, attached and apartment properties newly listed for sale on the Multiple Listing Service® (MLS®) in Metro Vancouver in April. This represents a 59.7 per cent decrease compared to the 5,742 homes listed in April 2019 and a 47.9 per cent decrease compared to March 2020 when 4,436 homes were listed.

The total number of homes currently listed for sale on the MLS® system in Metro Vancouver is 9,389, a 34.6 per cent decrease compared to April 2019 (14,357) and a 2.3 per cent decrease compared to March 2020 (9,606).

For all property types, the sales-to-active listings ratio for April 2020 is 11.8 per cent. By property type, the ratio is 10 per cent for detached homes, 14.7 per cent for townhomes, and 12.4 per cent for apartments.

Generally, analysts say downward pressure on home prices occurs when the ratio dips below 12 per cent for a sustained period, while home prices often experience upward pressure when it surpasses 20 per cent over several months.

The MLS® Home Price Index composite benchmark price for all residential properties in Metro Vancouver is currently \$1,036,000. This represents a 2.5 per cent increase over April 2019 and a 0.2 per cent increase compared to March 2020.

“Home prices have held relatively steady in our region since the COVID-19 situation worsened in March,” Gerber said.

Sales of detached homes in April 2020 reached 388, a 33.8 per cent decrease from the 586 detached sales recorded in April 2019. The benchmark price for detached properties is \$1,462,100. This represents a 2.3 per cent increase from April 2019 and a 0.8 per cent increase compared to March 2020.

Sales of apartment homes reached 503 in April 2020, a 43.2 per cent decrease compared to the 885 sales in April 2019. The benchmark price of an apartment property is \$685,500. This represents a 2.7 per cent increase from April 2019 and a 0.2 per cent decrease compared to March 2020.

Attached home sales in April 2020 totalled 218, a 39.1 per cent decrease compared to the 358 sales in April 2019. The benchmark price of an attached home is \$796,800. This represents a 2.8 per cent increase from April 2019 and a 0.6 per cent increase compared to March 2020.

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*Editor’s Note: Areas covered by the Real Estate Board of Greater Vancouver include: Burnaby, Coquitlam, Maple Ridge, New Westminister, North Vancouver, Pitt Meadows, Port Coquitlam, Port Moody, Richmond, South Delta, Squamish, Sunshine Coast, Vancouver, West Vancouver, and Whistler.

The real estate industry is a key economic driver in British Columbia. In 2019, 25,351 homes changed ownership in the Board’s area, generating \$1.8 billion in economic spin-off activity and an estimated 12,910 jobs. The total dollar value of residential sales transacted through the MLS® system in Greater Vancouver totalled \$25.3 billion in 2019.

The Real Estate Board of Greater Vancouver is an association representing about 13,700 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit www.rebgv.org.

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| Property Type | Area | Benchmark Price | Price Index | 1 Month Change % | 3 Month Change % | 6 Month Change % | 1 Year Change % | 3 Year Change % | 5 Year Change % | 10 Year Change % |
|-------------------------|-------------------|-----------------|-------------|------------------|------------------|------------------|-----------------|-----------------|-----------------|------------------|
| Residential / Composite | Lower Mainland | \$979,000 | 270.2 | 0.3% | 2.9% | 4.2% | 2.3% | 11.2% | 58.6% | 81.0% |
| | Greater Vancouver | \$1,036,000 | 269.5 | 0.2% | 2.7% | 4.3% | 2.5% | 7.2% | 50.7% | 75.9% |
| | Bowen Island | \$934,000 | 202.5 | 0.8% | 1.7% | -4.1% | -5.8% | 6.4% | 56.9% | 49.6% |
| | Burnaby East | \$956,200 | 265.2 | -1.0% | 2.8% | 3.7% | 0.6% | 6.2% | 46.0% | 73.1% |
| | Burnaby North | \$893,900 | 269.9 | 0.6% | 2.4% | 5.1% | 2.5% | 8.3% | 54.9% | 79.8% |
| | Burnaby South | \$967,900 | 273.4 | 0.1% | 1.4% | 3.2% | -0.7% | 5.5% | 51.2% | 79.4% |
| | Coquitlam | \$927,800 | 275.2 | 0.8% | 3.5% | 5.0% | 3.3% | 13.0% | 62.8% | 92.2% |
| | Ladner | \$816,300 | 229.8 | 1.6% | 3.1% | 4.9% | 1.1% | 2.3% | 35.7% | 58.7% |
| | Maple Ridge | \$776,000 | 247.1 | 1.1% | 4.5% | 4.0% | 2.7% | 20.0% | 75.5% | 78.5% |
| | New Westminster | \$662,900 | 291.6 | 0.1% | 3.2% | 4.0% | 0.7% | 19.1% | 71.0% | 87.2% |
| | North Vancouver | \$1,066,600 | 239.7 | -0.6% | 2.0% | 4.6% | 2.2% | 3.7% | 42.3% | 65.7% |
| | Pitt Meadows | \$762,000 | 277.0 | 2.1% | 4.8% | 3.7% | 2.7% | 24.9% | 77.0% | 92.9% |
| | Port Coquitlam | \$772,100 | 264.3 | 1.1% | 3.6% | 6.1% | 4.1% | 16.6% | 69.5% | 80.2% |
| | Port Moody | \$937,000 | 259.0 | 0.5% | 3.7% | 4.7% | 3.5% | 16.0% | 64.2% | 84.2% |
| | Richmond | \$941,800 | 280.0 | 0.1% | 2.7% | 3.5% | 1.7% | 5.6% | 50.7% | 73.6% |
| | Squamish | \$777,600 | 247.4 | -1.0% | -0.4% | -0.9% | 0.9% | 13.7% | 72.3% | 87.3% |
| | Sunshine Coast | \$581,100 | 203.6 | 1.2% | 2.0% | -3.8% | -5.7% | 8.3% | 61.2% | 51.6% |
| | Tsawwassen | \$926,000 | 232.1 | 0.2% | 0.4% | 1.9% | -2.2% | -2.2% | 37.6% | 62.0% |
| | Vancouver East | \$1,102,600 | 323.7 | 0.6% | 2.6% | 6.2% | 3.7% | 5.3% | 52.4% | 96.4% |
| | Vancouver West | \$1,291,900 | 269.2 | -0.3% | 2.9% | 5.3% | 4.1% | 1.1% | 38.8% | 67.5% |
| West Vancouver | \$2,108,000 | 232.1 | 0.0% | 0.4% | 0.6% | -1.2% | -14.0% | 16.1% | 60.1% | |
| Whistler | \$910,500 | 212.2 | -0.3% | -0.2% | -0.7% | 2.2% | 20.2% | 74.4% | 62.0% | |
| Single Family Detached | Lower Mainland | \$1,260,500 | 267.3 | 0.6% | 2.7% | 3.9% | 2.6% | 1.6% | 45.8% | 80.2% |
| | Greater Vancouver | \$1,462,100 | 269.0 | 0.8% | 2.2% | 3.7% | 2.3% | -4.4% | 34.9% | 73.7% |
| | Bowen Island | \$934,500 | 202.6 | 0.9% | 1.8% | -4.0% | -5.7% | 6.4% | 56.9% | 49.6% |
| | Burnaby East | \$1,220,400 | 272.9 | -0.4% | 3.8% | 5.8% | 4.0% | 1.7% | 41.7% | 78.0% |
| | Burnaby North | \$1,470,100 | 284.3 | 1.2% | 3.8% | 7.6% | 5.6% | -3.8% | 34.7% | 83.7% |
| | Burnaby South | \$1,502,400 | 287.6 | 0.6% | 0.6% | 2.0% | -1.9% | -7.9% | 29.8% | 85.5% |
| | Coquitlam | \$1,214,300 | 269.5 | 2.0% | 3.8% | 5.5% | 5.0% | 2.0% | 46.9% | 86.1% |
| | Ladner | \$967,800 | 233.3 | 1.5% | 3.3% | 5.6% | 0.6% | 0.0% | 34.5% | 65.5% |
| | Maple Ridge | \$844,500 | 240.6 | 1.1% | 4.3% | 5.0% | 3.6% | 15.2% | 72.7% | 78.4% |
| | New Westminster | \$1,082,400 | 270.0 | 0.3% | 3.7% | 6.4% | 2.7% | 0.3% | 43.0% | 72.3% |
| | North Vancouver | \$1,545,100 | 243.3 | -0.4% | 0.5% | 5.4% | 2.2% | -5.4% | 33.8% | 69.3% |
| | Pitt Meadows | \$928,000 | 261.5 | 3.4% | 5.7% | 5.2% | 3.5% | 16.6% | 69.4% | 85.1% |
| | Port Coquitlam | \$981,100 | 261.6 | 2.2% | 3.4% | 7.3% | 7.0% | 5.8% | 55.3% | 81.2% |
| | Port Moody | \$1,443,600 | 266.6 | 1.6% | 3.1% | 3.5% | 5.7% | 5.1% | 50.3% | 84.9% |
| | Richmond | \$1,530,500 | 296.5 | 0.5% | 1.8% | 1.9% | 0.0% | -7.7% | 33.8% | 71.8% |
| | Squamish | \$992,700 | 261.6 | -0.4% | 0.5% | 0.6% | 2.9% | 10.1% | 74.4% | 89.6% |
| | Sunshine Coast | \$576,600 | 202.0 | 1.3% | 2.1% | -3.6% | -5.7% | 8.3% | 60.8% | 50.4% |
| | Tsawwassen | \$1,164,800 | 250.8 | 0.7% | 0.6% | 3.0% | -1.4% | -3.2% | 40.8% | 76.2% |
| | Vancouver East | \$1,430,100 | 318.1 | 0.3% | 1.6% | 5.1% | 5.5% | -3.4% | 36.5% | 99.7% |
| | Vancouver West | \$2,975,400 | 305.1 | 1.1% | 1.6% | 2.2% | 0.9% | -14.8% | 19.6% | 66.0% |
| West Vancouver | \$2,570,900 | 242.7 | 0.7% | 0.2% | 1.9% | -0.4% | -15.0% | 14.5% | 69.0% | |
| Whistler | \$1,644,100 | 228.7 | -1.5% | 2.0% | -0.9% | 5.0% | 9.6% | 62.3% | 61.2% | |

HOW TO READ THE TABLE:

- Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.
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- x Month/Year Change %: Percentage change of index over a period of x month(s)/year(s)
In January 2005, the indexes are set to 100.
Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not include duplexes.
The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.

| Property Type | Area | Benchmark Price | Price Index | 1 Month Change % | 3 Month Change % | 6 Month Change % | 1 Year Change % | 3 Year Change % | 5 Year Change % | 10 Year Change % |
|----------------|-------------------|-----------------|-------------|------------------|------------------|------------------|-----------------|-----------------|-----------------|------------------|
| Townhouse | Lower Mainland | \$687,200 | 249.4 | 0.6% | 2.0% | 2.7% | 2.1% | 14.4% | 63.0% | 72.5% |
| | Greater Vancouver | \$796,800 | 255.7 | 0.6% | 1.8% | 3.3% | 2.8% | 11.3% | 56.6% | 70.6% |
| | Burnaby East | \$657,000 | 242.7 | -0.2% | 0.3% | 0.6% | 0.0% | 12.5% | 49.8% | 63.0% |
| | Burnaby North | \$727,100 | 271.4 | -0.1% | 0.9% | 0.4% | 2.5% | 12.0% | 55.4% | 74.9% |
| | Burnaby South | \$780,000 | 268.7 | 1.5% | 1.5% | 0.4% | 1.5% | 10.7% | 54.2% | 73.5% |
| | Coquitlam | \$675,800 | 248.0 | -0.6% | 1.6% | 4.2% | 2.0% | 11.8% | 60.8% | 77.7% |
| | Ladner | \$680,400 | 242.0 | 3.5% | 5.0% | 7.6% | 4.6% | 4.9% | 40.9% | 55.6% |
| | Maple Ridge | \$544,800 | 252.9 | 1.8% | 4.3% | 3.0% | 0.4% | 21.1% | 76.5% | 77.0% |
| | New Westminster | \$759,700 | 278.6 | 1.4% | 3.6% | 4.8% | 3.8% | 15.7% | 62.4% | 81.4% |
| | North Vancouver | \$986,100 | 239.6 | 2.0% | 4.1% | 5.3% | 4.1% | 8.3% | 54.0% | 65.8% |
| | Pitt Meadows | \$627,700 | 271.6 | 2.9% | 4.9% | 5.0% | 4.0% | 26.0% | 78.2% | 90.1% |
| | Port Coquitlam | \$652,400 | 247.0 | 1.4% | 5.1% | 4.9% | 6.0% | 14.9% | 65.8% | 71.9% |
| | Port Moody | \$645,300 | 218.1 | 0.9% | 2.9% | 4.1% | -2.4% | 18.0% | 48.6% | 55.1% |
| | Richmond | \$802,300 | 263.4 | 0.9% | 3.5% | 3.7% | 3.1% | 8.0% | 52.5% | 68.6% |
| | Squamish | \$697,000 | 229.2 | -4.1% | -5.0% | -1.2% | 3.1% | 17.7% | 67.5% | 85.0% |
| | Tsawwassen | \$649,600 | 255.7 | 3.0% | 2.9% | 6.9% | 1.7% | 6.4% | 51.2% | 65.9% |
| | Vancouver East | \$909,300 | 291.3 | 1.8% | 0.6% | 6.6% | 4.7% | 6.8% | 55.6% | 80.6% |
| Vancouver West | \$1,131,800 | 264.6 | -0.2% | -1.3% | 1.7% | 2.2% | 1.4% | 45.3% | 68.4% | |
| Whistler | \$910,400 | 219.5 | -3.6% | -6.3% | -1.4% | 1.7% | 23.2% | 76.3% | 76.3% | |
| Apartment | Lower Mainland | \$670,900 | 282.1 | -0.1% | 3.5% | 4.9% | 2.2% | 22.7% | 75.7% | 84.6% |
| | Greater Vancouver | \$685,500 | 274.0 | -0.2% | 3.4% | 5.1% | 2.7% | 18.1% | 67.8% | 79.1% |
| | Burnaby East | \$750,400 | 287.9 | -2.4% | 5.0% | 5.5% | -0.6% | 15.4% | 55.9% | 76.8% |
| | Burnaby North | \$619,100 | 264.3 | 0.4% | 2.0% | 4.9% | 1.2% | 18.1% | 76.4% | 81.3% |
| | Burnaby South | \$673,700 | 270.5 | -0.2% | 1.8% | 4.4% | -0.8% | 13.1% | 68.2% | 80.0% |
| | Coquitlam | \$542,800 | 297.9 | 0.2% | 4.0% | 5.0% | 6.1% | 30.4% | 92.7% | 108.9% |
| | Ladner | \$430,200 | 203.9 | -0.7% | 0.0% | -0.3% | -0.8% | 8.7% | 33.6% | 38.3% |
| | Maple Ridge | \$360,900 | 257.7 | 0.4% | 5.4% | 3.0% | 3.5% | 34.0% | 78.0% | 74.0% |
| | New Westminster | \$525,800 | 297.9 | -0.1% | 3.1% | 3.5% | 0.0% | 25.4% | 82.2% | 91.2% |
| | North Vancouver | \$572,500 | 233.5 | -1.8% | 2.5% | 3.3% | 1.6% | 14.5% | 52.0% | 60.3% |
| | Pitt Meadows | \$501,300 | 295.6 | 0.9% | 4.5% | 2.2% | 2.2% | 32.1% | 82.6% | 98.8% |
| | Port Coquitlam | \$463,900 | 277.4 | 0.3% | 3.0% | 6.0% | 1.7% | 29.6% | 90.8% | 82.6% |
| | Port Moody | \$670,900 | 279.6 | -0.1% | 4.7% | 6.4% | 6.0% | 26.3% | 88.7% | 102.0% |
| | Richmond | \$652,600 | 279.4 | -0.4% | 2.9% | 4.3% | 2.1% | 21.9% | 75.4% | 80.0% |
| | Squamish | \$495,400 | 244.2 | 1.9% | 3.5% | -3.1% | -4.4% | 20.4% | 88.0% | 89.0% |
| | Tsawwassen | \$457,200 | 192.8 | -1.4% | 0.0% | -1.2% | -2.6% | 8.1% | 37.4% | 32.5% |
| | Vancouver East | \$589,300 | 336.3 | 0.6% | 3.6% | 6.8% | 2.1% | 15.3% | 74.5% | 93.1% |
| Vancouver West | \$805,900 | 261.5 | -0.6% | 3.9% | 6.9% | 5.4% | 11.0% | 53.7% | 70.5% | |
| West Vancouver | \$995,200 | 202.2 | -3.2% | -0.1% | -5.1% | -7.0% | -4.9% | 36.3% | 36.9% | |
| Whistler | \$502,400 | 196.8 | 3.6% | 4.2% | -0.3% | 0.9% | 24.8% | 86.2% | 51.2% | |

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In January 2005, the indexes are set to 100.

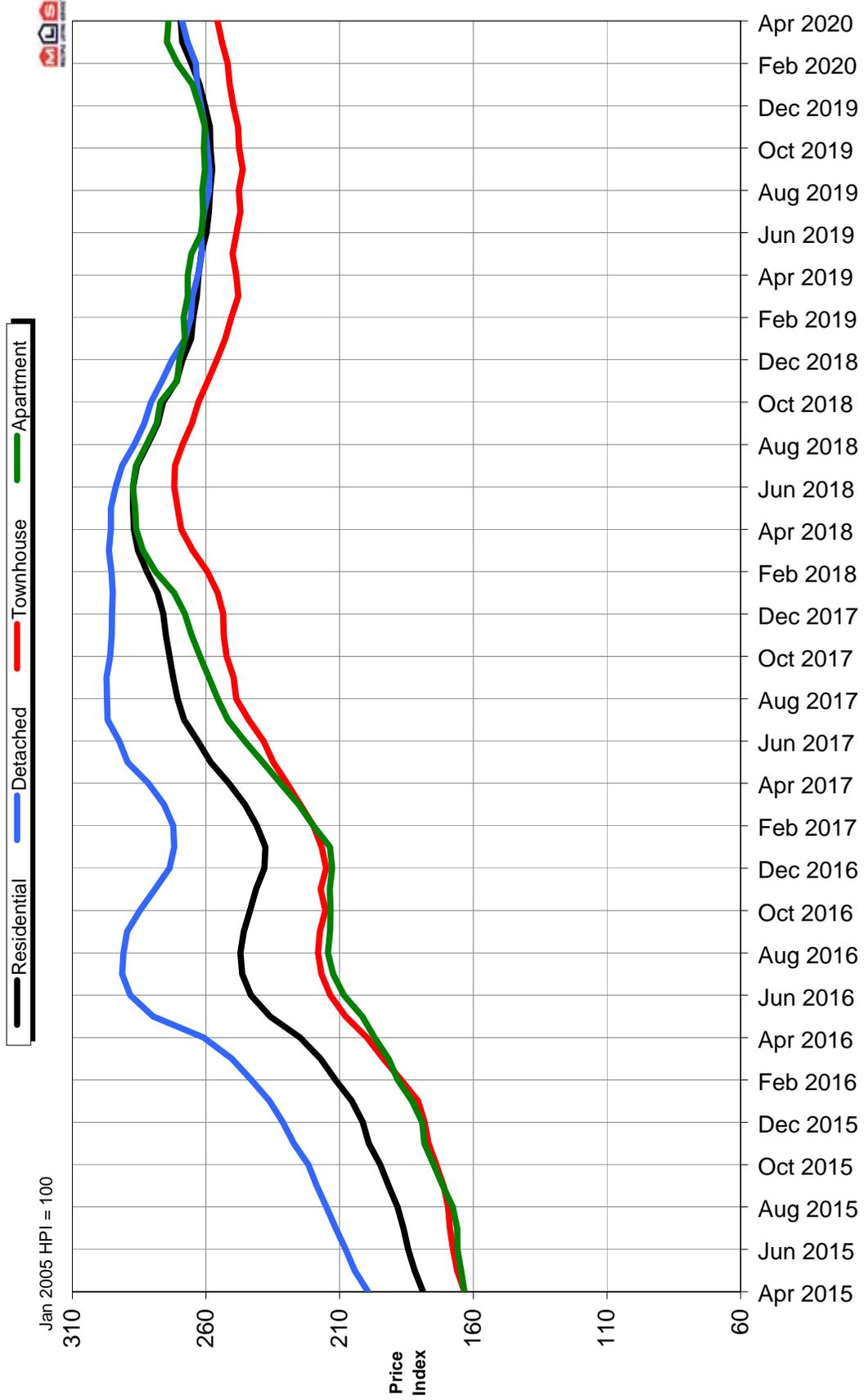
Townhome properties are similar to attached properties, a category that was used in the previous MLSLink HPI, but do not include duplexes.

Lower Mainland includes areas serviced by both Real Estate Board of Greater Vancouver & Fraser Valley Real Estate Board.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.



Greater Vancouver 5 Year Trend



Jan 2005 HPI = 100

310

260

210

160

110

60

Price Index

Apr 2020
Feb 2020
Dec 2019
Oct 2019
Aug 2019
Jun 2019
Apr 2019
Feb 2019
Dec 2018
Oct 2018
Aug 2018
Jun 2018
Apr 2018
Feb 2018
Dec 2017
Oct 2017
Aug 2017
Jun 2017
Apr 2017
Feb 2017
Dec 2016
Oct 2016
Aug 2016
Jun 2016
Apr 2016
Feb 2016
Dec 2015
Oct 2015
Aug 2015
Jun 2015
Apr 2015

MLS® SALES Facts



**April
2020**

| | Burnaby | Coquitlam | Delta - South | Islands - Gulf | Maple Ridge/Pitt Meadows | New Westminster | North Vancouver | Port Coquitlam | Port Moody/Belcarra | Richmond | Squamish | Sunshine Coast | Vancouver East | Vancouver West | West Vancouver/Hove Sound | Whistler/Pemberton | TOTALS |
|-----------------------------|--|---------------------------------------|---------------------------------------|-------------------|-------------------------------------|---------------------------------------|---|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|-------------------------------------|---|---|-----------------------------------|---|-------------------------|
| April 2020 | 26 Detached Attached Apartment | 34 17 42 | 23 7 11 | 2 0 0 | 50 27 24 | 10 12 38 | 38 12 45 | 16 13 13 | 6 8 13 | 36 37 64 | 10 7 3 | 26 0 3 | 49 17 54 | 37 29 129 | 22 1 5 | 3 6 3 | 388 218 503 |
| | Number of Sales | | | | | | | | | | | | | | | | |
| | Median Selling Price | \$1,462,500 \$770,000 \$593,000 | \$1,010,000 n/a n/a | n/a n/a n/a | \$900,000 \$530,000 \$403,150 | n/a n/a \$500,000 | \$1,511,500 n/a \$650,000 | n/a n/a n/a | n/a n/a n/a | \$1,489,000 \$818,572 \$515,000 | n/a n/a n/a | \$613,750 n/a n/a | \$1,500,000 n/a \$541,000 | \$2,802,000 \$1,076,000 \$745,000 | \$2,937,500 n/a n/a | n/a n/a n/a | n/a |
| March 2020 | 69 Detached Attached Apartment | 73 49 79 | 40 14 17 | 5 0 0 | 104 66 29 | 21 16 81 | 69 35 99 | 28 30 38 | 16 16 22 | 97 73 165 | 18 10 7 | 44 11 3 | 109 47 136 | 106 52 308 | 41 6 9 | 12 10 16 | 852 493 1,179 |
| | Number of Sales | | | | | | | | | | | | | | | | |
| | Median Selling Price | \$1,549,000 \$835,000 \$607,500 | \$1,025,000 n/a n/a | n/a n/a n/a | \$887,810 \$549,900 \$399,000 | \$1,200,000 n/a \$525,000 | \$1,632,000 \$1,049,000 \$695,000 | \$1,031,000 \$635,000 \$442,500 | n/a n/a \$627,950 | \$1,608,000 \$853,000 \$551,000 | n/a n/a n/a | \$628,500 n/a n/a | \$1,497,000 \$1,100,000 \$590,000 | \$3,050,000 \$1,232,500 \$790,000 | \$2,465,000 n/a n/a | n/a n/a n/a | n/a |
| April 2019 | 53 Detached Attached Apartment | 65 28 60 | 24 17 5 | 0 0 0 | 76 46 28 | 14 9 85 | 53 31 64 | 21 17 29 | 13 15 29 | 41 42 89 | 22 9 9 | 29 8 10 | 66 34 115 | 63 45 233 | 38 2 8 | 8 20 18 | 586 358 885 |
| | Number of Sales | | | | | | | | | | | | | | | | |
| | Median Selling Price | \$1,425,000 \$787,500 \$588,394 | \$1,142,500 n/a n/a | n/a n/a n/a | \$880,000 \$512,500 \$382,500 | n/a n/a \$490,000 | \$1,725,000 \$1,025,000 \$631,500 | \$915,000 n/a \$410,000 | n/a n/a \$520,000 | \$1,490,000 \$829,999 \$553,944 | \$975,000 n/a n/a | \$638,000 n/a n/a | \$1,381,000 \$969,500 \$540,000 | \$2,999,000 \$1,450,000 \$733,500 | \$2,925,000 n/a n/a | n/a \$1,115,000 n/a | n/a |
| Jan. - Apr. 2020 | 190 Detached Attached Apartment | 215 139 279 | 123 47 66 | 14 2 0 | 319 189 123 | 58 39 220 | 202 95 305 | 91 76 114 | 40 44 70 | 237 232 466 | 55 39 37 | 122 17 17 | 297 132 386 | 240 154 908 | 129 12 27 | 32 49 55 | 2,364 1,433 3,557 |
| | Number of Sales | | | | | | | | | | | | | | | | |
| | Median Selling Price | \$1,462,500 \$813,750 \$599,000 | \$1,010,000 \$697,000 \$536,500 | n/a n/a n/a | \$879,998 \$545,000 \$395,900 | \$1,159,000 \$718,952 \$515,000 | \$1,617,000 \$1,040,000 \$647,000 | \$964,000 \$667,650 \$440,000 | \$1,332,500 \$765,750 \$598,250 | \$1,606,500 \$829,999 \$552,000 | \$1,100,000 \$680,000 \$480,000 | \$622,738 n/a n/a | \$1,480,000 \$1,082,810 \$587,500 | \$3,000,000 \$1,271,500 \$764,000 | \$2,460,000 n/a \$930,000 | \$2,087,000 \$1,125,000 \$513,000 | n/a |
| Jan. - Apr. 2019 | 145 Detached Attached Apartment | 178 110 228 | 80 44 31 | 11 0 0 | 232 159 103 | 48 31 247 | 195 95 237 | 67 61 90 | 38 33 85 | 161 126 338 | 62 54 36 | 122 22 29 | 217 106 337 | 204 123 787 | 104 9 34 | 38 61 76 | 1,902 1,165 3,076 |
| | Number of Sales | | | | | | | | | | | | | | | | |
| | Median Selling Price | \$1,440,000 \$778,000 \$573,500 | \$1,050,000 \$688,800 \$457,000 | n/a n/a n/a | \$835,000 \$525,000 \$389,000 | \$1,140,000 \$715,000 \$497,000 | \$1,590,000 \$1,010,000 \$605,000 | \$900,000 \$639,900 \$404,500 | \$1,180,000 \$770,000 \$578,500 | \$1,500,000 \$829,999 \$531,388 | \$1,000,000 \$641,000 \$444,500 | \$599,726 \$470,000 \$439,900 | \$1,350,500 \$969,000 \$555,000 | \$2,800,000 \$1,270,000 \$748,800 | \$2,332,500 n/a \$1,082,500 | \$1,945,000 \$1,130,000 \$418,000 | n/a |
| Year-to-date | | | | | | | | | | | | | | | | | |

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands



MLS® LISTINGS Facts



**April
2020**

| | Burnaby | Coquitlam | Delta - South | Islands - Gulf | Maple Ridge/Pitt Meadows | New Westminster | North Vancouver | Port Coquitlam | Port Moody/Belcarra | Richmond | Squamish | Sunshine Coast | Vancouver East | Vancouver West | West Vancouver/Hove Sound | Whistler/Pemberton | TOTALS |
|-------------------------|-----------|-----------|---------------|----------------|--------------------------|-----------------|-----------------|----------------|---------------------|----------|----------|----------------|----------------|----------------|---------------------------|--------------------|--------|
| April 2020 | 59 | 52 | 35 | 6 | 103 | 21 | 77 | 26 | 16 | 72 | 18 | 38 | 80 | 64 | 58 | 11 | 736 |
| | Detached | Attached | Attached | 0 | 37 | 11 | 55 | 23 | 15 | 51 | 16 | 4 | 45 | 63 | 6 | 17 | 450 |
| | Apartment | 106 | 16 | 0 | 29 | 56 | 87 | 28 | 24 | 117 | 25 | 2 | 121 | 319 | 23 | 18 | 1,127 |
| | 44% | 65% | 66% | 33% | 49% | 48% | 49% | 62% | 38% | 50% | 56% | 68% | 61% | 58% | 38% | 27% | n/a |
| | 45% | 61% | 29% | n/a | 73% | 109% | 22% | 57% | 53% | 73% | 44% | 0% | 38% | 46% | 17% | 35% | n/a |
| | 36% | 40% | 69% | n/a | 83% | 68% | 52% | 46% | 54% | 55% | 12% | 150% | 45% | 40% | 22% | 17% | n/a |
| March 2020 | 105 | 147 | 87 | 10 | 185 | 32 | 130 | 48 | 40 | 138 | 39 | 78 | 188 | 151 | 109 | 22 | 1,509 |
| | Detached | Attached | Attached | 2 | 88 | 21 | 53 | 35 | 31 | 110 | 21 | 17 | 59 | 90 | 16 | 33 | 753 |
| | Apartment | 148 | 30 | 0 | 84 | 143 | 165 | 58 | 31 | 274 | 25 | 11 | 215 | 599 | 41 | 40 | 2,174 |
| | 66% | 50% | 46% | 50% | 56% | 66% | 53% | 58% | 40% | 70% | 46% | 56% | 58% | 70% | 38% | 55% | n/a |
| | 85% | 56% | 64% | 0% | 75% | 76% | 66% | 86% | 52% | 66% | 48% | 65% | 80% | 58% | 38% | 30% | n/a |
| | 55% | 53% | 57% | n/a | 35% | 57% | 60% | 66% | 71% | 60% | 28% | 27% | 63% | 51% | 22% | 40% | n/a |
| April 2019 | 178 | 188 | 101 | 4 | 223 | 65 | 193 | 54 | 46 | 251 | 32 | 110 | 214 | 226 | 184 | 20 | 2,089 |
| | Detached | Attached | Attached | 0 | 87 | 16 | 84 | 59 | 36 | 166 | 23 | 7 | 91 | 164 | 21 | 28 | 1,009 |
| | Apartment | 195 | 32 | 0 | 82 | 201 | 228 | 79 | 57 | 273 | 24 | 23 | 282 | 769 | 38 | 38 | 2,644 |
| | 30% | 35% | 24% | 0% | 34% | 22% | 27% | 39% | 28% | 16% | 69% | 26% | 31% | 28% | 21% | 40% | n/a |
| | 30% | 37% | 49% | n/a | 53% | 56% | 37% | 29% | 42% | 25% | 39% | 114% | 37% | 27% | 10% | 71% | n/a |
| | 32% | 31% | 16% | n/a | 34% | 42% | 28% | 37% | 51% | 33% | 38% | 43% | 41% | 30% | 21% | 47% | n/a |
| Jan. - Apr. 2020 | 384 | 417 | 259 | 25 | 572 | 110 | 462 | 149 | 112 | 522 | 121 | 242 | 545 | 490 | 403 | 81 | 4,894 |
| | Detached | Attached | Attached | 6 | 299 | 66 | 222 | 129 | 82 | 383 | 76 | 47 | 237 | 331 | 40 | 106 | 2,622 |
| | Apartment | 555 | 131 | 2 | 240 | 395 | 615 | 190 | 125 | 876 | 92 | 31 | 717 | 1,910 | 125 | 147 | 7,107 |
| | 49% | 52% | 47% | 56% | 56% | 53% | 44% | 61% | 36% | 45% | 45% | 50% | 54% | 49% | 32% | 40% | n/a |
| | 59% | 62% | 51% | 33% | 63% | 59% | 43% | 59% | 54% | 61% | 51% | 36% | 56% | 47% | 30% | 46% | n/a |
| | 51% | 50% | 50% | 0% | 51% | 56% | 50% | 60% | 56% | 53% | 40% | 55% | 54% | 48% | 22% | 37% | n/a |
| Jan. - Apr. 2019 | 598 | 640 | 341 | 18 | 682 | 178 | 631 | 197 | 137 | 937 | 144 | 366 | 772 | 837 | 577 | 85 | 7,140 |
| | Detached | Attached | Attached | 5 | 293 | 64 | 279 | 163 | 86 | 556 | 89 | 44 | 285 | 486 | 61 | 130 | 3,367 |
| | Apartment | 596 | 109 | 0 | 247 | 597 | 736 | 274 | 167 | 1,090 | 70 | 79 | 870 | 2,670 | 162 | 155 | 8,924 |
| | 24% | 28% | 23% | 61% | 34% | 27% | 31% | 34% | 28% | 17% | 43% | 33% | 28% | 24% | 18% | 45% | n/a |
| | 31% | 38% | 40% | 0% | 54% | 48% | 34% | 37% | 38% | 23% | 61% | 50% | 37% | 25% | 15% | 47% | n/a |
| Year-to-date* | 38% | 38% | 28% | n/a | 42% | 41% | 32% | 33% | 51% | 31% | 51% | 37% | 39% | 29% | 21% | 49% | n/a |

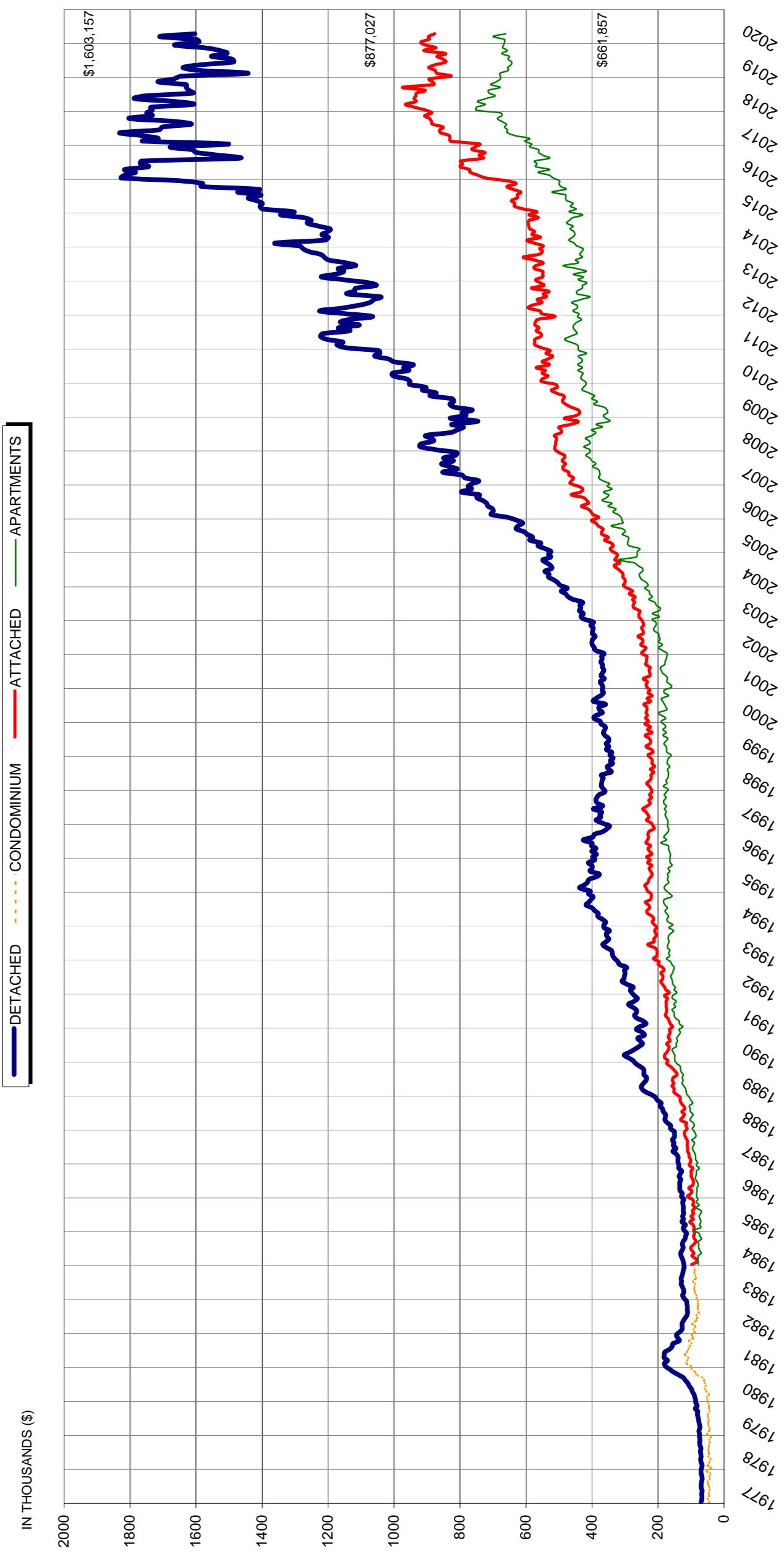
* Year-to-date listings represent a cumulative total of listings rather than total active listings.



Listing & Sales Activity Summary

| | <u>Listings</u> | | | | <u>Sales</u> | | | | | | |
|----------------------------------|------------------|------------------|------------------|--------------------------------------|------------------|------------------|------------------|--------------------------------------|-----------------------------|------------------------------|---------------------------------------|
| | 1 Apr 2019 | 2 Mar 2020 | 3 Apr 2020 | Col. 2 & 3 Percentage Variance | 5 Apr 2019 | 6 Mar 2020 | 7 Apr 2020 | Col. 6 & 7 Percentage Variance | 9 Feb 2019 - Apr 2019 | 10 Feb 2020 - Apr 2020 | Col. 9 & 10 Percentage Variance |
| BURNABY | | | | % | | | | % | | | % |
| DETACHED | 178 | 105 | 59 | -43.8 | 53 | 69 | 26 | -62.3 | 119 | 149 | 25.2 |
| ATTACHED | 116 | 68 | 55 | -19.1 | 35 | 58 | 25 | -56.9 | 107 | 130 | 21.5 |
| APARTMENTS | 323 | 310 | 156 | -49.7 | 103 | 170 | 56 | -67.1 | 338 | 360 | 6.5 |
| COQUITLAM | | | | | | | | | | | |
| DETACHED | 188 | 147 | 52 | -64.6 | 65 | 73 | 34 | -53.4 | 151 | 174 | 15.2 |
| ATTACHED | 76 | 87 | 28 | -67.8 | 28 | 49 | 17 | -65.3 | 92 | 107 | 16.3 |
| APARTMENTS | 195 | 148 | 106 | -28.4 | 60 | 79 | 42 | -46.8 | 186 | 208 | 11.8 |
| DELTA | | | | | | | | | | | |
| DETACHED | 101 | 87 | 35 | -59.8 | 24 | 40 | 23 | -42.5 | 64 | 100 | 56.3 |
| ATTACHED | 35 | 22 | 24 | 9.1 | 17 | 14 | 7 | -50.0 | 37 | 34 | -8.1 |
| APARTMENTS | 32 | 30 | 16 | -46.7 | 5 | 17 | 11 | -35.3 | 25 | 46 | 84.0 |
| MAPLE RIDGE/PITT MEADOWS | | | | | | | | | | | |
| DETACHED | 223 | 185 | 103 | -44.3 | 76 | 104 | 50 | -51.9 | 193 | 252 | 30.6 |
| ATTACHED | 87 | 88 | 37 | -58.0 | 46 | 66 | 27 | -59.1 | 126 | 153 | 21.4 |
| APARTMENTS | 82 | 84 | 29 | -65.5 | 28 | 29 | 24 | -17.2 | 83 | 91 | 9.6 |
| NORTH VANCOUVER | | | | | | | | | | | |
| DETACHED | 193 | 130 | 77 | -40.8 | 53 | 69 | 38 | -44.9 | 160 | 178 | 11.3 |
| ATTACHED | 84 | 53 | 55 | 3.8 | 31 | 35 | 12 | -65.7 | 80 | 82 | 2.5 |
| APARTMENTS | 228 | 165 | 87 | -47.3 | 64 | 99 | 45 | -54.5 | 196 | 242 | 23.5 |
| NEW WESTMINSTER | | | | | | | | | | | |
| DETACHED | 65 | 32 | 21 | -34.4 | 14 | 21 | 10 | -52.4 | 38 | 51 | 34.2 |
| ATTACHED | 16 | 21 | 11 | -47.6 | 9 | 16 | 12 | -25.0 | 21 | 35 | 66.7 |
| APARTMENTS | 201 | 143 | 56 | -60.8 | 85 | 81 | 38 | -53.1 | 192 | 182 | -5.2 |
| PORT MOODY/BELCARRA | | | | | | | | | | | |
| DETACHED | 46 | 40 | 16 | -60.0 | 13 | 16 | 6 | -62.5 | 30 | 31 | 3.3 |
| ATTACHED | 36 | 31 | 15 | -51.6 | 15 | 16 | 8 | -50.0 | 28 | 32 | 14.3 |
| APARTMENTS | 57 | 31 | 24 | -22.6 | 29 | 22 | 13 | -40.9 | 67 | 54 | -19.4 |
| PORT COQUITLAM | | | | | | | | | | | |
| DETACHED | 54 | 48 | 26 | -45.8 | 21 | 28 | 16 | -42.9 | 54 | 69 | 27.8 |
| ATTACHED | 59 | 35 | 23 | -34.3 | 17 | 30 | 13 | -56.7 | 52 | 61 | 17.3 |
| APARTMENTS | 79 | 58 | 28 | -51.7 | 29 | 38 | 13 | -65.8 | 74 | 91 | 23.0 |
| RICHMOND | | | | | | | | | | | |
| DETACHED | 251 | 138 | 72 | -47.8 | 41 | 97 | 36 | -62.9 | 131 | 185 | 41.2 |
| ATTACHED | 166 | 110 | 51 | -53.6 | 42 | 73 | 37 | -49.3 | 101 | 169 | 67.3 |
| APARTMENTS | 273 | 274 | 117 | -57.3 | 89 | 165 | 64 | -61.2 | 272 | 365 | 34.2 |
| SUNSHINE COAST | | | | | | | | | | | |
| DETACHED | 110 | 78 | 38 | -51.3 | 29 | 44 | 26 | -40.9 | 103 | 101 | -1.9 |
| ATTACHED | 7 | 17 | 4 | -76.5 | 8 | 11 | 0 | -100.0 | 17 | 13 | -23.5 |
| APARTMENTS | 23 | 11 | 2 | -81.8 | 10 | 3 | 3 | 0.0 | 27 | 14 | -48.1 |
| SQUAMISH | | | | | | | | | | | |
| DETACHED | 32 | 39 | 18 | -53.8 | 22 | 18 | 10 | -44.4 | 54 | 43 | -20.4 |
| ATTACHED | 23 | 21 | 16 | -23.8 | 9 | 10 | 7 | -30.0 | 46 | 33 | -28.3 |
| APARTMENTS | 24 | 25 | 25 | 0.0 | 9 | 7 | 3 | -57.1 | 28 | 26 | -7.1 |
| VANCOUVER EAST | | | | | | | | | | | |
| DETACHED | 214 | 188 | 80 | -57.4 | 66 | 109 | 49 | -55.0 | 173 | 244 | 41.0 |
| ATTACHED | 91 | 59 | 45 | -23.7 | 34 | 47 | 17 | -63.8 | 93 | 102 | 9.7 |
| APARTMENTS | 282 | 215 | 121 | -43.7 | 115 | 136 | 54 | -60.3 | 289 | 308 | 6.6 |
| VANCOUVER WEST | | | | | | | | | | | |
| DETACHED | 226 | 151 | 64 | -57.6 | 63 | 106 | 37 | -65.1 | 170 | 205 | 20.6 |
| ATTACHED | 164 | 90 | 63 | -30.0 | 45 | 52 | 29 | -44.2 | 103 | 124 | 20.4 |
| APARTMENTS | 769 | 599 | 319 | -46.7 | 233 | 308 | 129 | -58.1 | 654 | 698 | 6.7 |
| WHISTLER/PEMBERTON | | | | | | | | | | | |
| DETACHED | 20 | 22 | 11 | -50.0 | 8 | 12 | 3 | -75.0 | 29 | 25 | -13.8 |
| ATTACHED | 28 | 33 | 17 | -48.5 | 20 | 10 | 6 | -40.0 | 49 | 30 | -38.8 |
| APARTMENTS | 38 | 40 | 18 | -55.0 | 18 | 16 | 3 | -81.3 | 59 | 37 | -37.3 |
| WEST VANCOUVER/HOWE SOUND | | | | | | | | | | | |
| DETACHED | 184 | 109 | 58 | -46.8 | 38 | 41 | 22 | -46.3 | 86 | 108 | 25.6 |
| ATTACHED | 21 | 16 | 6 | -62.5 | 2 | 6 | 1 | -83.3 | 8 | 10 | 25.0 |
| APARTMENTS | 38 | 41 | 23 | -43.9 | 8 | 9 | 5 | -44.4 | 27 | 21 | -22.2 |
| GRAND TOTALS | | | | | | | | | | | |
| DETACHED | 2085 | 1499 | 730 | -51.3 | 586 | 847 | 386 | -54.4 | 1555 | 1915 | 23.2 |
| ATTACHED | 1009 | 751 | 450 | -40.1 | 358 | 493 | 218 | -55.8 | 960 | 1115 | 16.1 |
| APARTMENTS | 2644 | 2174 | 1127 | -48.2 | 885 | 1179 | 503 | -57.3 | 2517 | 2743 | 9.0 |

Residential Average Sale Prices - January 1977 to April 2020



NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.